

Massachusetts Library Association
BUDGET VS. ACTUALS: MLA FY2019 BUDGET - FY19 P&L
 July 2018 - June 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
400 - Conference income	8,300.00		8,300.00	
400.10 - Attendee registration	84,036.94	65,000.00	19,036.94	129.29 %
400.20 - Exhibitors	33,080.90	34,000.00	-919.10	97.30 %
400.30 - Meals	264.00		264.00	
400.40 - Basket Raffle	1,922.48	2,500.00	-577.52	76.90 %
400.50 - Sponsors	6,571.00	7,500.00	-929.00	87.61 %
400.60 - Other income	220.01	500.00	-279.99	44.00 %
Total 400 - Conference income	134,395.33	109,500.00	24,895.33	122.74 %
410 - Membership	48,430.00	45,000.00	3,430.00	107.62 %
410.10 - NELA Joint Membership	2,930.00		2,930.00	
Total 410 - Membership	51,360.00	45,000.00	6,360.00	114.13 %
420 - Program income	4,550.00	6,900.00	-2,350.00	65.94 %
430 - Committee fundraising		100.00	-100.00	
440 - Sponsorships/Donations	4,116.81	350.00	3,766.81	1,176.23 %
490 - Other Income	9,699.35		9,699.35	
Total Income	\$204,121.49	\$161,850.00	\$42,271.49	126.12 %
GROSS PROFIT	\$204,121.49	\$161,850.00	\$42,271.49	126.12 %
Expenses				
600 - Program expenses	2,925.50	1,850.00	1,075.50	158.14 %
610 - Scholarship	24.69	2,200.00	-2,175.31	1.12 %
620 - Site Costs	1,250.00	1,050.00	200.00	119.05 %
630 - Travel	10,881.75	7,000.00	3,881.75	155.45 %
640 - Meals		6,345.00	-6,345.00	
650 - Dues & subscriptions	2,038.38		2,038.38	
660 - Miscellaneous	5,761.81	1,310.00	4,451.81	439.83 %
700 - Conference	35.00		35.00	
700.10 - Meals	241.00	32,000.00	-31,759.00	0.75 %
700.11 - AV Expenses	1,589.00	745.00	844.00	213.29 %
700.12 - Awards		3,500.00	-3,500.00	
700.20 - Site costs	3,000.00	12,000.00	-9,000.00	25.00 %
700.30 - Speaker fees	1,050.00	9,000.00	-7,950.00	11.67 %
700.33 - Postage	88.00	550.00	-462.00	16.00 %
700.40 - Travel	724.76	6,500.00	-5,775.24	11.15 %
700.50 - Hotel expenses	500.00	7,500.00	-7,000.00	6.67 %
700.60 - Printing & copying	6,451.05	2,500.00	3,951.05	258.04 %
700.70 - Supplies	1,198.67	2,250.00	-1,051.33	53.27 %
700.80 - Contract services		3,000.00	-3,000.00	
700.90 - CC Merchant fees	-278.66	2,000.00	-2,278.66	-13.93 %
Total 700 - Conference	14,598.82	81,545.00	-66,946.18	17.90 %
750 - Office expense	369.75		369.75	
750.10 - Payroll	42,401.13	44,100.00	-1,698.87	96.15 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
750.101 - Payroll Tax	6,714.37		6,714.37	
750.102 EIB	1,636.31		1,636.31	
750.103 - Vendor Fee	119.67		119.67	
Total 750.10 - Payroll	50,871.48	44,100.00	6,771.48	115.35 %
750.11 - Postage	291.00	100.00	191.00	291.00 %
750.12 - Taxes and filing fees	18.50	200.00	-181.50	9.25 %
750.13 - Office Supplies	1,030.12		1,030.12	
750.20 - Professional services	4,667.50	6,000.00	-1,332.50	77.79 %
750.30 - CC Merchant fees	8,234.23	2,500.00	5,734.23	329.37 %
750.40 - Website hosting	1,962.00	3,000.00	-1,038.00	65.40 %
750.50 - Insurance	992.00	1,800.00	-808.00	55.11 %
750.60 - Telecommunications	1,539.42	1,800.00	-260.58	85.52 %
750.70 - Travel		700.00	-700.00	
750.80 - Printing and copying		200.00	-200.00	
750.90 - Equipment and software	1,492.34	150.00	1,342.34	994.89 %
Total 750 - Office expense	71,468.34	60,550.00	10,918.34	118.03 %
Total Expenses	\$108,949.29	\$161,850.00	\$ -52,900.71	67.31 %
NET OPERATING INCOME	\$95,172.20	\$0.00	\$95,172.20	0.00%
NET INCOME	\$95,172.20	\$0.00	\$95,172.20	0.00%