

MLA FY21 Draft Budget 1		Original	April Revised	Difference	
<b>Income</b>					
<b>400</b>	<b>Conference Income</b>	<b>FY 21 Draft</b>			
400.10	Attendee Registration	95000.00	85500.00	9500.00	
400.20	Exhibitors	35000.00	31500.00	3500.00	
400.30	Meals	500.00	450.00	50.00	
400.40	Basket Raffle	2000.00	1800.00	200.00	
400.50	Sponsors	10000.00	9000.00	1000.00	
400.60	Other Income	500.00	450.00	50.00	
<b>400</b>	<b>Total Conference Income</b>	<b>143000.00</b>	<b>128700.00</b>	<b>14300.00</b>	<b>10% cut in income</b>
<b>410 Membership Income</b>					
410	Membership	50000.00	42500.00	7500.00	
410.10	NELA Membership	2500.00	2125.00	375.00	
<b>410</b>	<b>Total Membership</b>	<b>52500.00</b>	<b>44625.00</b>	<b>7875.00</b>	<b>15% cut in income</b>
420.00	Program Income	14700.00	11175.00	3525.00	25% cut in income
430.00	Committee Fundraising	0.00	0.00	0.00	
440.00	Committee Sponsorships/Donations	850.00	850.00	0.00	
490.00	Other Income	500.00	500.00	0.00	
to be assigned	Transfer From Investments	10000.00	13000.00	-3000.00	to meet budget
	<b>Total Income</b>	<b>222050.00</b>	<b>198850.00</b>	<b>23200.00</b>	<b>16% cut in income</b>
<b>Expenses</b>					
600.00	Program Expenses	6305.00	4855.00	1450.00	23% cut in expense
610.00	Scholarships	1800.00	1750.00	50.00	3% cut in expense
620.00	Site Costs	1800.00	1575.00	225.00	12% cut in expense
630.00	Travel	6030.00	6030.00	0.00	
640.00	Meals	9794.00	7565.00	2229.00	23% cut in expense
650.00	Dues & Subscriptions	250.00	250.00	0.00	
660.00	Miscellaneous	645.00	620.00	25.00	4% cut in expense
670.00	NELA Membership Expense	900.00	900.00	0.00	
<b>700</b>	<b>Conference Expenses</b>				
700.10	Meals	68000.00	54400.00	13600.00	20% cut in expenses
700.11	AV Expenses	15000.00	13500.00	1500.00	10% cut in expenses
700.12	Awards	0.00	0.00	0.00	
700.13	Other Expenses	300.00	270.00	30.00	10% cut in expenses
700.20	Site Costs	5550.00	4995.00	555.00	10% cut in expenses
700.30	Speaker Fees	9000.00	7200.00	1800.00	20% cut in expenses
700.33	Postage		0.00	0.00	
700.40	Travel		0.00	0.00	
700.50	Hotel Expenses	4500.00	4050.00	450.00	10% cut in expenses
700.60	Printing & Copying	7000.00	6300.00	700.00	10% cut in expenses
700.70	Supplies	1600.00	1440.00	160.00	10% cut in expenses
700.80	Contract Services		0.00	0.00	
700.81	Conference Manager Salary	28000.00	28000.00	0.00	
700.90	Credit Card Merchant Fees	4000.00	3600.00	400.00	10% cut in expenses
<b>700</b>	<b>Total Conference</b>	<b>142950.00</b>	<b>123755.00</b>	<b>19195.00</b>	<b>14% cut in expense</b>
<b>750</b>	<b>Office Expense</b>				
750.100	Payroll	19000.00	19000.00	0.00	
750.101	Payroll Tax	8000.00	8000.00	0.00	
750.102	Vendor Fee	4000.00	4000.00	0.00	
750.103	Worker's Comp	400.00	400.00	0.00	
<b>750.10</b>	<b>Total Payroll</b>	<b>31400.00</b>	<b>31400.00</b>	<b>0.00</b>	
750.11	Postage	300.00	300.00	0.00	
750.12	Taxes & Filing Fees	150.00	150.00	0.00	
750.13	Office Supplies	1000.00	1000.00	0.00	
750.20	Professional Services	5000.00	5000.00	0.00	
750.30	Credit Card Merchant Fees	4000.00	4000.00	0.00	
750.40	Website Hosting	2000.00	2000.00	0.00	
750.50	Insurance	1000.00	1000.00	0.00	
750.60	Telecommunications	1500.00	1500.00	0.00	
750.70	Travel	1300.00	1300.00	0.00	
750.80	Printing & Copying				
750.90	Equipment & Software	1500.00	1500.00	0.00	
<b>750</b>	<b>Total Office Expense</b>	<b>50650.00</b>	<b>50650.00</b>	<b>0.00</b>	
	Total Conference Income	143000.00	128700.00	14300.00	
	Total Conference Expense	142950.00	123755.00	19195.00	
	Conference Profit/Loss	50.00	4945.00	-4895.00	
	Total Other Income	79050.00	70150.00	8900.00	
	Total Other Expenses	78174.00	74195.00	3979.00	
	Total Other Profit/Loss	876.00	-4045.00	4921.00	
	Total Income	222050.00	198850.00	23200.00	
	Total Expenses	221124.00	197950.00	23174.00	
	Total Profit/Loss	<b>926.00</b>	<b>900.00</b>	<b>26.00</b>	